# Robin D. Anderson, Ed.D.

Dean and Franz Chair for Entrepreneurship Robert B. Pamplin Jr. School of Business University of Portland 5000 N. Willamette Blvd. Portland, OR 97203 anderson@up.edu 503.943.7155

#### **ACADEMIC EXPERIENCE**

### **University of Portland**

2006-Present Dean, Robert B. Pamplin, Jr. School of Business
 1998-Present Robert W. Franz Chair in Entrepreneurship
 1998-Present Professor, Pamplin School of Business

1999-Present Founding Executive Director, Franz Center for Leadership, Entrepreneurship and Innovation

### University of Nebraska, Lincoln

1988-98 Founding Director, Nebraska Center for Entrepreneurship

1987-88 Coordinator, Communiversity

### **BUSINESS EXPERIENCE**

1977-87 Founder/Owner/President, Time Rental Center, York, NE

#### **EDUCATION**

1984, Ed.D. Education Administration: Emphasis-Administration in Higher Education, University of Nebraska-Lincoln
 1972, M.A.T. Math/Education, University of Nebraska-Lincoln

1970, B.S. Education, University of Nebraska at Kearney

# MAJOR INITIATIVES AS DEAN, PAMPLIN SCHOOL OF BUSINESS (PSOB)

The initial charge as Dean was to internally effect a cultural change from a caretaker culture to a culture of excellence and externally to make the Pamplin School visible, relevant and valuable to the regional business community.

Graduate Program Growth: Initiatives to increase enrollment in Graduate Business Programs.

- Established new remote campus in Beaverton, Oregon to increase enrollment from Intel, Nike and other Corporations
- Reallocated funds to create two new positions of graduate Program Recruiter and Graduate Program Social Media and Communications Director
- Created new graduate degrees in MBA for Nonprofit Management, Masters of Science in Operations and Technology Management, and Masters of Science in Finance.
- Created 4+1 programs in MSOTM and MSF to attract quantitative undergraduates in majors such as math, physics and engineering.
- Created the University of Portland's first totally online for credit program, Certificate in Business Analytics, and the first noncredit online program, Craft Beer Business Strategy Certificate.

**Faculty Engagement:** Created new governance system to instill culture of excellence and fully engage faculty in strategic planning and curriculum-building, with the following outcomes:

- Accounting
  - o In 2013 ranked #4 nationally in pass rate for first time takers of CPA exam
  - From 2013-16 received one First Place finish and two Second Place finishes in national accounting competitions
- Finance
  - The first Bloomberg Trading Room on the West Coast
  - New Master of Science in Finance program (MSF)
  - o New Financial Literacy program offered for all University students
- Entrepreneurship and Innovation Management (EIM)
  - o New University minor in EIM
  - New required Ethics and Cross Cultural Management class
  - UP's first totally online program
  - o New MBA in Nonprofit Management, formation of a community of Alumni
- Marketing
  - New Marketing major
  - Certificate training in Google AdWords
  - o New Digital Marketing classes
- Economics
  - o New Economics major and minor
  - New University minor in Sustainability
- Global Business
  - New University minor in Global Business
  - Recommendation by PSOB faculty to move towards 100% of business majors having meaningful international experience
  - o Requirement of International Experience for MBA students.
- Operations and Technology Management (OTM)
  - o New OTM major, OTM majors have 100% employment before graduation
  - New Master in Science in OTM (MSOTM), cohort of 20+ in 2<sup>nd</sup> full year
  - OTM student team has two First Places, two Second Places and one Third Place finish in APICS Western USA competition

**Business Advisory Boards:** Created process for increasing active engagement of business community, increasing visibility of PSOB and increasing impact in the business community.

- Three active Dean's Advisory Boards: Portland, Seattle and San Francisco (members listed in Appendix A)
- Operations and Technology Management Board
- Finance Board
- MBA in Nonprofit Management Board of Advisors

**Pamplin Professional Preparation Program (P<sup>4</sup>):** A four-year required co-curricular professional development program leading to PSOB graduates becoming the preferred hires by businesses and organizations in the region. Highlights include:

- For the past 6 years more than 93% are employed in the field of their major.
- 100% of juniors complete internships
- Annually, more than 400 alumni engage with internships, job shadows, mock interviews, resume reviews, etc.
- A number of companies have added PSOB to their preferred recruiting schools, including Nike, PACCAR, Regence Blue Cross, Target, Staples, and others

**Distinguished Professorships:** Created and solicited funding for five distinguished professorships with \$10,000 in salary or research support for each professor.

### **Program for Ethical Financial Literacy:**

- The first Bloomberg Trading Room on the West Coast, with 12 Bloomberg terminals accessible by students, faculty and alumni
- Financial outreach seminars to alumni and summer finance camps for high school students.
- Financial Literacy Program with initiatives to audiences across the campus

## **International Programs:**

- Undergraduates studying abroad increased from 40% in 2006 to 55% in 2014
- Graduate students with international study abroad increased from 0% in 2006 to 100% in 2014
- Implemented annual East African summer internships in cooperation with the Moreau Center for Service and Leadership
- Currently initiating business exchange programs with ten international partner universities

**AACSB Accreditation:** While Dean, the PSOB has successfully completed 2 maintenance of Accreditation reviews (2007, 2012). Commendations from January 2013 AACSB Accreditation letter:

- Very supportive and involved advisory boards
- A faculty with both academic and professional experience that is focused on service, experiential learning, and interaction with and care for students
- A highly collegial and student-focused faculty and staff
- Entrepreneur Scholars Program. This program has had its excellence recognized by the United States Association for Small Business and Entrepreneurship (USASBE), NASDAQ and the Global Consortium of Entrepreneurship Centers
- Bloomberg Trading Room was the first on the West Coast
- Pamplin Professional Preparation Program (P<sup>4</sup>). This 4 year program prepares students for professional careers by integrating practical job experiences such as internships, job shadowing and job placement with leadership, ethics and etiquette seminars and with counseling by career services
- Study abroad opportunities for MBA students (required) and for undergraduate students (currently, 50% of undergraduate business students study abroad)

#### MAJOR INITIATIVES AS THE ROBERT W. FRANZ CHAIR IN ENTREPRENEURSHIP

The purpose of the Franz Endowed Chair in Entrepreneurship is to be a university change agent elevating the innovation, impact and engagement of the University and therefore the reputation and visibility of the University through the discipline of Entrepreneurship.

University of Portland Center for Leadership, Entrepreneurship and Innovation: Received a \$1 million donation from Robert W. Franz in 1998 to create a University-based Center reporting directly to the provost and serving all five colleges and schools at UP. This award-winning, nationally recognized center helps students in all majors and disciplines develop entrepreneurship skills through intensive experiential learning strategies in cooperation with the business community. In 2013, an additional \$1.3M from Robert Franz expanded the Center to include programs in Leadership and Innovation. The Center received the 2004 NASDAQ Center for Excellence Award by the Global Consortium of Entrepreneurship Centers.

**Entrepreneur Scholars Program:** A comprehensive entrepreneur development program that combines classroom work, interaction with world-class entrepreneurs and enterprises, and international entrepreneurial experience. Students from all disciplines across the University apply for this selective program. More than \$1M has been raised to support the Entrepreneur Scholars Program. Recognized by USASBE as the 2011 and 2001 National Model Program, the only program to win this award twice.

Oregon Health & Science University (OHSU)/University of Portland (UP) Technology Entrepreneurship Certificate Program: This two-year certificate program in entrepreneurship brings together OHSU Medical School PhD students and UP MBA students who each earn a joint certificate from OHSU and UP. In addition, UP undergraduate and MBA students are offered technology internships. Funds raised included initial funding of \$300,000 from the Meyer Memorial Trust and \$40,000 from NCIIA.

**Integration of Entrepreneurship into Core Curriculum:** Over a three-year period, a partnership with the Dean of the College of Arts and Sciences (CAS) assisted 30 CAS faculty in adding a module relevant to entrepreneurship in the core University courses, creating an awareness of entrepreneurship in every UP student. Funded with a \$149,400 grant from the Coleman Foundation, this program also created a linkage between each faculty member and a local entrepreneur.

**Entrepreneur Scholars Consortium:** In 1994, USASBE selected UP's Entrepreneur Scholars Program, in competition with 104 other universities, as the program with potential for significant national impact. UP received a \$100,000 grant to replicate the Entrepreneur Scholars Program on the campuses of the College of Saint Benedict/Saint John's University (MN) and St. Mary's University (TX).

**Bioscience Entrepreneur Scholar Teams (BEST):** This program joined business, engineering and science undergraduate Entrepreneur Scholars from the University of Portland to form teams to commercialize technology.

The Innovation and Invention in Engineering, Entrepreneurship, and Environmental Science program (I<sup>2</sup>E<sup>3</sup>): Expands the entrepreneurship program at UP to become inclusive of non-business faculty and all students on campus by creating an E-Fellows program for non-business faculty; and an E-Team program that will enable UP students to form and implement new business ventures.

**Executive Parish Management Training Series:** Pastoral executive management training of priests in the Pacific Northwest.

**Establish Educational NGO's Globally:** Through a contractual arrangement with an educational nonprofit organization, I established NGO's in more than 20 countries engaging more than 400 universities in establishing student educational programs in entrepreneurship.

**The \$100K Challenge:** A year-long program open to all University of Portland students, faculty and staff, the \$100K Challenge provides teambuilding, mentorship, education, networking, and capital resources for new venture creation. A series of workshops, lectures, and events helps participants develop their concepts into viable business plans and teaches how to present a winning investor pitch. This program, which was established as the \$16K Challenge became the \$100K Challenge in 2011.

**Bauccio Lecture in Entrepreneurship Series:** Established with a \$250,000 gift from Fedele and Linda Bauccio, the Bauccio Lecture was established to offer a forum for prominent invited speakers to share ideas and experiences about how new ventures are created and how to nurture a positive, forward-looking, confident "can-do" mind set in the entire University community.

Capacity Building of Educational Institutions in Former Communist Countries: Through grants from the U.S. State Department, USIA, USAID and others, faculty were trained in Republics of the Former Soviet Union and in Albania as well as faculty exchanges and student exchanges were organized. I led the development of the Tajik Center for Entrepreneurial Management and assisted in creation of American University of Central Asia. I established Centers of Entrepreneurship in the Ukraine and Albania.

**E-Grants Program:** Funded by the Coleman Foundation, this \$200,000 grant enabled colleges or departments across UP to establish their own entrepreneurship activities with support coming from the Center for Entrepreneurship in the form of mini-grants, network connections and curriculum coaching.

**Entrepreneurs-in-Residence:** Two entrepreneurs each volunteer one day per week during the academic year to coach student entrepreneurs, serve as resources for entrepreneurship faculty and provide access to the greater entrepreneurship community.

I<sup>2</sup>V: A one-day annual conference for college students which focuses on the commercialization of technology. A number of colleges from the Pacific Northwest participate.

### MAJOR INITIATIVES AS DIRECTOR, NEBRASKA CENTER FOR ENTREPRENERUSHIP (1987-1998)

As founding director of the Center, the vision was to increase entrepreneurial activity throughout the State of Nebraska through initiatives housed on the campus of the University of Nebraska.

**Nebraska Center for Entrepreneurship:** Awarded the National Model Undergraduate Entrepreneurship Program by USASBE in 1996 and ranked nationally in the top 25 entrepreneurship MBA Programs.

**Undergraduate Concentration and Graduate Emphasis in Entrepreneurship:** Introduction to Entrepreneurial Management; International Study; Independent Study in Entrepreneurial Management; Independent Study in Screening Entrepreneurial Opportunities; Independent Study in Financing Entrepreneurial Ventures; Entrepreneurship and Venture Management; Small Business Management; Franchise Management: Global Entrepreneurship; Graduate and Field Research in Entrepreneurship.

**Duncan Aviation International Business Plan Competition**: Founded in 1989, this competition featured two divisions of teams, graduate and undergraduate, from some of the best universities in North America. More than 40 colleges and universities participated. As a result, numerous businesses were started and more than \$1,000,000 in venture capital raised. Directed from 1989-98.

**Nebraska Young Entrepreneur Contest**: More than 1,200 high school seniors were annually nominated for this contest with the top 50 recognized at an annual conference and the top 10 receiving scholarships to UNL. More than 400 students were recognized and 80 scholarships presented. Directed from 1989-98.

**Nebraska Conference on Productivity and Entrepreneurship**: Program chair for ten annual conferences which attracted over 500 participants annually. 1989-98.

**Entrepreneurship Camp**: Organized five entrepreneurship camps (1989, 1990, 1995, 1996 and 1997) for high school students. The 1995-97 camps were organized in cooperation with the Rural Enterprise Assistance Program.

**Women's Entrepreneurship Conference**: The first conference in spring, 1994, drew 135 participants and the second, in 1994, drew 200 women entrepreneurs.

**Global Conference on Creative Entrepreneurship**: Entrepreneurial students from various countries meet to discuss entrepreneurship globally. Students from multinational teams complete business plans for new multinational businesses and compete for prizes. Program chair for GCCE conferences in Moscow, Russia; Calgary, Canada; Beijing, China; Kuala Lumpur, Malaysia; Dunedin, New Zealand and Tokyo, Japan.

**Project ONE (Opportunities in Nebraska in Entrepreneurship):** Project ONE promoted entrepreneurship in rural communities by (1) presenting Entrepreneur of the Year Awards to prominent community entrepreneurs, (2) providing seminars for Project ONE award winners, and (3) presenting the Project ONE winners as role models to high school students through various activities.

**Video Telecourse Development**: Developed a video telecourse, faculty guide and test bank for GPN, a nonprofit distributor of instructional/educational materials, entitled, "The American Entrepreneur Today." The video was also translated into Russian.

# SUMMARY OF FUNDS RAISED in previously listed positions (A more detailed list is found in Appendix B)

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\$2.2 million+	Donors: Franz Center for Leadership, Entrepreneurship and Innovation
\$1.7 million+	Grants & Contracts: US State Department and USIA for creation of Tajik Center for
	Entrepreneurial Management, American University of Kyrgyzstan and faculty development
\$1 million+	Donors: Entrepreneurship Scholars
\$1 million+	Donors: Dean's Fund for Graduate Program Development
\$500,000+	Corporate Donors: Pamplin Professional Preparation Program (P4)
\$500,000	Donors: Distinguished Professorships
\$375,000+	Coleman Foundation: Develop faculty across campus to support entrepreneurship development
	and replicate E-Scholars program in two other Universities
\$315,000	Donors: Entrepreneurship Seminars, Workshops and Conferences
\$300,000	Meyer Memorial Grant: Create Certificate Program in Technology Entrepreneurship in partnership
	with Oregon Health Sciences University
\$200,000	Donors: Create the \$100K Entrepreneurship Challenge
\$105,000	NCIIA: Innovation in Biomedical Engineering
\$85,000	Donors: Bloomberg Trading Room
\$80,000+	Donors: Duncan Aviation Business Plan Competition
\$40,000	Donors: Support of Student Organizations

# BOARD MEMBERSHIP AND OTHER LEADERSHIP EXPERIENCE

2009-11	Board Member, Mayor's Economic Cabinet (Portland, OR)		
2010-12	Founder and Director, North Portland Business Roundtable		
2006-Present	Grant Reviewer, National Collegiate Inventors & Innovators Alliance (NCIIA)		
2006-09	President's Advisory Board, Kadir Has University (Istanbul, Turkey)		
2005-2007	Oregon Entrepreneurs Forum (OEF)		
2004-08	Board of Directors, United States Association of Small Business and Entrepreneurship (USASBE)		
2004-10 Board Member, Catholic Charities, Portland Archdiocese			
1999-01, 2005-	06 Board Member, Oregon Entrepreneurs Network		
2006-09 2005-2007 2004-08 2004-10	President's Advisory Board, Kadir Has University (Istanbul, Turkey) Oregon Entrepreneurs Forum (OEF) Board of Directors, United States Association of Small Business and Entrepreneurship (USASBE) Board Member, Catholic Charities, Portland Archdiocese		

1997	Consultant, US State Department, Creation of American University, Bishkek, Kyrgyzstan
1996-01	Board Member, Central Asian Students in Free Enterprise
1995-05	Consultant, Executive Director, Global Operations, Students in Free Enterprise
1993-96	Board Member, Nebraska Human Resources Foundation
1992	Board Member, Plains Indian Culture Center
1992-98	Board Member, Tajik Center for Entrepreneurial Management
1992-94	Consultant, Malaysian Ministry of Entrepreneurship Development
1991-94	Board Member, Lincoln/Khujand Sister Cities Program
1990-93	Board Member, Entrepreneur Development Corporation

#### **TEACHING EXPERIENCE**

The following four classes were developed and are taught at the University of Portland:

**BUS 380**: Small Business Creation and Self-Employment (Open only to non-business majors). Taught from 1999-2010.

BUS 480: Creating a World-Class Venture. Taught since 1999 (2014- ENT 480)

BUS 481: Entrepreneur Apprenticeship. Taught since 1999. (2014- ENT 481)

BUS 482: Global Entrepreneurship. Taught since 1999. (2014- ENT 482)

The following classes were developed and taught at the University of Nebraska:

Management 421/821: Entrepreneurship and New Venture Management. Taught 1988 to 1998.

**Management 398**: Special Topics in Management. Approved in the fall of 1995, this course gives the freedom of trying new and creative course topics without the onerous, lengthy task of permanent approval prior to developing new courses. The initial offering under this number was "International Entrepreneurship" offered in 1996. Taught 1995 to 1998.

**Entrepreneurship Modules**: Developed in 1995, six one-credit hour modules. "Screening Entrepreneurial Opportunities," Entrepreneurial Finance for New Ventures," "Entrepreneurial Management," "Legal Aspects of Franchising," "Venture Management as Franchisee" and "Venture Management as Franchiser," can be taken for credit or audit by students from any UNL colleges and/or business practitioners. Taught 1996 to 1998.

**Management 399:** Internship in Management. Supervised more than 50 student interns in entrepreneurial companies between 1990 and 1998.

Management 399F: Field Studies in Management. Focusing on creating and growing businesses in a multinational environment, Led nine study tours (Seoul, Korea, 1998, Kuala Lumpur, 1997, Tokyo, Japan, 1996; New Zealand, 1995; Malaysia, 1994; Beijing, China, and Kuala Lumpur, Malaysia, 1993; University of Calgary, Calgary, Alberta, Canada, 1992; University Pertanian Malaysia, Kuala Lumpur, Malaysia, 1991; Moscow State University, Moscow, Russia, 1990).

**Management 198**: Management Special Topics. Developed to allow experimentation with new introductory courses and to allow non-business students to take entrepreneurship classes. Several sections on varied topics were offered.

**Management 121**: Introduction to Entrepreneurial Management. Taught four years under Management 198, this course was approved permanently in 1994.

#### **AWARDS AND HONORS**

2012	Outstanding Specialty Entrepreneurship Program Award National Model Program, USASBE
2005	Outstanding Contribution to SIFE, SIFE World Cup, Toronto, Canada, October 6
2004	NASDAQ Center of Excellence (Global Consortium of Entrepreneurship Centers)
2003-05	University of Portland ranked in the top-tier Entrepreneurship Programs in the United States, Entrepreneur Magazine
2001	Outstanding Specialty Entrepreneurship Program Award National Model Program, USASBE
1999	The Distinguished Education Award for Innovative and Creative Education, Academy of
	Educational Leadership
1997	Notable Ninety Award, University of Nebraska-Lincoln Teachers College
1997	National Model Undergraduate Program Award for Entrepreneurship Education, University of
	Nebraska, USASBE
1996-97	Top 25 Business Schools for Entrepreneurs, University of Nebraska-Lincoln, SUCCESS Magazine
1996	Champion of Students in Free Enterprise, Students in Free Enterprise International Exposition
1996	Jack Kahl/Sam Walton International Fellow of the Year, SIFE
1994	Honorary Professor in American Studies, Kyrgyz American School, Bishkek, Kyrgyzstan
1993	Robin D. Anderson Outstanding Mentor Award, Established by University of Nebraska-Lincoln
	Entrepreneurship Alumni
1992	Edwin M. Appel Prize, Price-Babson Institute, Babson College, Boston
1991	Leavy Award for Excellence in Free Enterprise Education, Freedom Foundation at Valley Forge
	(Nominated by Governor of Nebraska, Kay Orr)
1990	Courtney S. Turner Charitable Trust Award for Meritorious Accomplishment in Free Enterprise
	Education, SIFE Exposition
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#### **PUBLICATIONS**

#### **Peer Reviewed Journals:**

- 2003 "An Empirical Analysis of the Relationship between Employment Growth and Entrepreneurial Activity," Academy of Entrepreneurship Journal, V9 No 1 & 2, authored with Bahram Adrangi and Mary Allender, and presented at 2002 USASBE conference, Jan 17-20, Reno, NV
- 2002 "Top Gun Training for Student Entrepreneurs: The University of Portland Entrepreneurial Scholars Programs," *Academy of Educational Leadership Journal*, V6 (1): 81-93
- "Understanding the Financial Educational Needs of Entrepreneurs: A Survey of Entrepreneurs and Financial Advisors," with Greg Roth and Brooke Envick, *Academy of Entrepreneurship Journal*, V7 (2): 111-118, Distinguished Research Award, Allied Academies, October 12
- 2000 "Small Company Effects" with Arjun Chatrath, Bahram Adrangi, and Kanwalroop Dhanda, *Academy of Entrepreneurship Journal*
- 1995 "A Proposed Ideographic Approach to the Study of Entrepreneurs," with Brooke Envick, *Academy of Entrepreneurship Journal*
- "The Development of Entrepreneurial Competencies," with Brooke Envick, *The Art and Science of Entrepreneurial Education*, V7: 53-61

## **Non-peer Reviewed Journals:**

- 2009 "Understanding a Barrier to Change," with Steven Kolmes, The Natural Step Network Newsletter, July
- 2007 "The Entrepreneur Scholars Program," with Brooke Envick and Paul Marsnik, *Handbook of University-Wide Entrepreneurship Education*
- 2002 "The Most Important Finance Skills for Entrepreneurs: Differing Views among Finance Professionals," with

#### **ACADEMIC PRESENTATIONS**

- 2015 "Innovation in Entrepreneurship Education" with Mike Eom, Pan Pacific Microelectronics Symposium, Kauai, Hawaii, February 3-5
- 2010 "The Good, The Bad and The Ugly? Lessons Learned from the Implementation of a Joint Commercialization of Technology Program" NCIIA 14<sup>th</sup> Annual Conference, San Francisco, March 25
- 2009 "The Entrepreneur Scholars Program: An Experiential Approach to Entrepreneurship Education," with Brooke Envick and Terri Barreiro, International Entrepreneurship Educators Conference, Edinburgh Scotland, September
- 2008 "High Impact Entrepreneurship and New Venture Creation" presented at the Entrepreneurship Conference at Kadir Has University, Istanbul, Turkey, March 12
- 2008 "Productive Uses of Renewable Energy in Rural Nicaragua: How E-Scholars Learn and Teach Entrepreneurs," presented at the 2008 USASBE, San Antonio, TX, January
- 2007 "Developing High-Expectation Entrepreneurs" presented to the Turkish Food Industry Employers Association, Turkey, June 6 (keynote speaker)
- 2007 "Moving Entrepreneurship Across Campus," to the Coleman Excellence in Teaching Entrepreneurship Program, Orlando, FL, January
- 2006 "Entrepreneurship as an Emerging Discipline," at the Entrepreneuring in North Dakota Conference, Dickenson State University, Dickenson, ND, April 6
- "Incorporating Innovative Courses on Social and Environmental Sustainability into the Business and University Curriculum The Importance of Networks with Non-Profit, Community, and University Groups," with Bruce Drake, Howard Feldman and William Barnes, at Western Academy of Management, Long Beach, CA, March 29
- 2006 "Economically, Ethically, and Environmentally Sustainable Entrepreneurship: A Multidisciplinary Approach to Developing Entrepreneurs and Global Leaders," with Steve Kolmes and Margaret Hogan at the NCIIA Annual Meeting, Portland, OR, March 23
- 2006 Moderator of Sustainability Track Breakout Session at the NCIIA Annual Meeting, Portland, OR, March 23
- "Entrepreneur Scholars: A Leading Edge Experiential, Interdisciplinary Program that Develops
  Entrepreneurial Mindsets and Skills in High Potential Students from Diverse Academic Disciplines," with
  Brooke Envick and Paul Marsnik, at the USASBE/SBI 2006 Joint Conference, Tucson, AZ, January 14
- 2006 "Developing Entrepreneurship Programs at Small Schools", at the USASBE/SBI 2006 Joint Conference, Tucson, AZ, January 14
- 2006 "Sustainable Entrepreneurship: The Creation of Entrepreneurs Who Understand the Triple Bottom Line. A Multi-Disciplinary Education Program in Entrepreneurship, Science and Engineering," at the Hawaii International Conference on Education, Honolulu, HI, January 7
- "Do they Learn by Doing It? A Cross-Border Effectiveness Evaluation of Entrepreneurship Education Techniques in the United States, Singapore, New Zealand and China", with Jens Mueller, John Thornton and Harshada Patkar, ICSB Conference, Washington, DC, June 18
- 2005 Panel Moderator at Teaching, Faith and Service: The Foundation of Freedom Conference, University of Portland, Portland, OR, June 3
- 2005 "Commercialization of University Intellectual Property: Variations in Approaches of Research (Doctoral), Comprehensive (Masters) and Liberal Arts Institutions", with Anthony J. Marchese, K. Mark Weaver, Liz Kitzenwether, and Ken Blank, NCIIA Annual Meeting, San Diego, CA, March 18
- 2005 "Multidisciplinary Undergraduate Entrepreneurship Curricula," session presentation, NCIIA Annual Meeting, San Diego, CA, March 18
- 2005 "The E-Scholars Program: Programs of National Significance," USASBE National Conference, Indian Wells, CA, January 13-16

- 2005 "The Contrasting Perceptions and Expectations of Endowed Chairs and the Chairs' Impact on Institutional Change," HICE, January 4-7
- 2004 "Methods, Models, and Mis-steps in Achieving University-wide Entrepreneurship", with Michael Morris, Tom Byers, Timothy Stearns and Nola Miyasaki, NCIIA Annual Meeting, San Jose, CA, March 18-20
- 2004 "A Model Process for Creating Campus-Wide Entrepreneurship: Endowed Chairs as Change Agents", with Cyrus Taylor, K. Mark Weaver and Edward Schoen, NCIIA Annual Meeting, San Jose, CA, March 18
- 2004 "A Change Agent Model for Accelerating Institutional Change," with Dr. Steven Kolmes, Hawaii International Conference on Education, Honolulu, HI, January 3-6
- "Update on USASBE Grant for Programs of National Significance", with Dr. Brooke Envick, Dr. Paul Marsnik and Dr. Terry Sebora, USASBE Conference, Dallas, TX, January 15-18
- 2003 "The Function of an Endowed Chair in Program Building", with Dr. James Male, Western Decision Sciences Institute Conference, Kauai, HI April 16
- 2002 "Sustainable Follow-Up after the Grant Ends," Newly Independent States College and University Partnership Meeting, US State Department, Washington DC
- 2001 "Top Gun Training for Student Entrepreneurs: The University of Portland Entrepreneurial Scholars Programs," by Robin Anderson, Robert Peterson, and Debra Stephens. Presented at the Allied Academies International Conference, October
- "Understanding the Financial Educational Needs of Entrepreneurs: A Survey of Entrepreneurial Financial Advisors," Allied Academies International Conference, October
- 2001 "Effective Business Planning for NGO's," SIFE Global Meetings, Springfield, MO
- 2000 "Sustainable Entrepreneurship," with Dr. Todd Shank and Dr. Steven Kolmes, USASBE Conference, San Antonio, TX
- 2000 "The Driving Forces Behind Entrepreneurial Revolution in the United States," Visiting Executive, Brigham Young University, HI
- 2000 "Entrepreneurial Sustainability" with Dr. Steve Kolmes, Western Academy of Management Conference, Hilo, HI, April 5-8
- "Marketing Education in the 21<sup>st</sup> Century: Born Global," with Robert Peterson, American Marketing Association Educators Conference, San Francisco, CA
- 1999 "Environmental Studies: Issues for New and Expanding Programs" with Steve Kolmes and Jim Male, Project Kaleidoscope Conference, Brown University, Providence, RI
- "Entrepreneurship Education in the 21<sup>st</sup> Century: Experiential Learning for Born Global Entrepreneurs," International Council for Small Business, Naples, Italy
- 1999 "Educating Entrepreneurs for Global Markets," USASBE, San Diego, CA
- 1999 Top Center Directors Annual Meeting, University of Southern California
- 1999 Allied Academics International Conference, Las Vegas, NV
- 1999 Invited as Visiting Executive, Brigham Young University, HI
- 1999 Gateway Conference, St. Louis University
- 1999 "A Model for Free Enterprise Education," Seoul, South Korea
- 1998 "Financing of Entrepreneurship Centers," 2<sup>nd</sup> Annual Conference for University Entrepreneurship Center Directors, University of Maryland, College Park, March 22-23
- "Educating Entrepreneurs to be Successful in 21st Century Global Markets," with Sang M. Lee, USASBE Conference, Clearwater, FL, January 15-18
- 1997 "Self Employment Opportunities for Youth in Rural Nebraska," Entrepreneurs of the Future Camp
- 1997 "International Entrepreneurship," USASBE, Clearwater, FL
- 1997 "Experiential Learning Models for Universities in Central Asia," The Central Asia Exposition of Free Enterprise, Almaty, Kazakhstan
- 1997 "Business Success in the Global Strategy," Center for Leadership Development, Lincoln, NE
- 1997 Panelist, "Grants and Fundraising," Conference of University Entrepreneurship Centers, University of Maryland, College Park, MD, March 23-24

- "The Students in Free Enterprise Experience in Spreading the Message of Free Enterprise and Entrepreneurship in Eleven Central Asian Colleges and Universities," with Thomas J. Payne, Academy of Entrepreneurship, Maui, HI, October 9-11
- 1996 Presented workshop, "Organizing Non-Credit Entrepreneur Development Programs," with Thomas J. Payne, Academy of Entrepreneurship, Maui, HI, October 9-11
- "The Need for Achievement and Organizational Commitment of Entrepreneurs: A Gender Comparison," presented at 1995 Babson College-Kauffman Foundation Entrepreneurship Research Conference, London, England, with Fred Luthans and Brooke Envick
- "Gender Differences and Similarities on the Psychological Disposition of Entrepreneurs," with Fred Luthans and Brooke Envick, Project for Excellence in Entrepreneurship, Boulder, CO
- "How Does Culture Affect the Formation and Development of China's Small Business Organizations?" with Sheng-Chyung Jou, National Association of Small Business International Trade Educators, Norfolk, VA
- 1994 "Benchmarking Entrepreneurship Education in America," for visiting professors from Macedonia and Albania
- 1994 "Strategies for Zero Defects Malaysia College Entrepreneur Organization," Malaysian Ministry of Public Enterprise, Kuala Lumpur, Malaysia
- "Comparative Discussion of Behaviors of Entrepreneurs in America, Malaysia, and China," Global Conference on Creative Entrepreneurship, Kuala Lumpur, Malaysia
- 1994 "E/ASU Grant Competitions: How to Prepare Proposals and Improve on Unfunded Ones," USIA and University Affiliations Workshop, Washington, DC
- 1993 "Increasing Risk Taking in Education," National University Continuing Education Association, Memphis, TN
- 1991 "International Entrepreneurship," Global Conference on Creative Entrepreneurship, Kuala Lumpur, Malaysia

#### **COMMUNITY PRESENTATIONS**

Following is a partial list of numerous presentations to service clubs, chambers of commerce, and college and high school classes and have been interviewed by television, radio, newspapers, and national magazines on more than 50 occasions.

- 2006 "A Business School in a Catholic University," Serra Club, Portland, OR, August 2
- 2005 "Emerging Trends in Entrepreneurship in Oregon," as Invited Presenter to the Oregon Forum, Portland,
  April 7
- 2005 Interviewed for Video Symposium for Engineering Entrepreneurship Educators, NCIIA, San Diego, CA, March 18-20
- 2004 "Social Entrepreneurship: A Discussion of Civic Engagement in the Community," with Rev. Richard Berg, C.S.C. and Rob Justus, University of Portland Communication Studies Department, February 16
- 2002 "Developing Entrepreneurs at the University of Portland," University of Portland Alumni Association
- 1998 Pan Pacific Conference, Korea
- 1998 "Exposition for Free Enterprises," Sao Paulo, Brazil
- 1998 "Come Grow Your Future," Hastings Area Chamber of Commerce
- 1996 "Organizing Non-Credit Entrepreneur Development Programs," Allied Academies International Conference
- 1996 "Family, Career, and Community Leaders of America (FCCLA) State Leadership Conference," Nebraska FCCLA
- 1995 "Courage and Ethics in the Workplace," Leadership Development Council
- 1995 "Women Entrepreneurs in Rural Nebraska," Women's Conference: Managers, Leaders, and Entrepreneurs
- 1995 "Exploring Our Impacts and Learning Form Our Experiences," Nebraska Enterprise Opportunity Network (NEON)
- 1995 "Grant Writing and Fundraising," Bellevue University, Bellevue, NE

- 1995 "Fostering Entrepreneurship in Youth and Adults," USIA, Nebraska
- 1995 "Behavior Patterns of Successful Entrepreneurs," Annual State Conference, Nebraska Home-Based Business Association
- 1994 "Entrepreneurship is Alive and Well in Nebraska," Lincoln Downtown Rotary Club
- "Contingency Planning for Crop Consultants," Nebraska Independent Crop Consultants Association Annual State Conference, Lincoln, NE
- 1994 "Business Success in the Global Society," Center for Leadership Development, Lincoln, NE
- 1994 "Entrepreneurial Development in Nebraska," Lincoln Serotoma Club
- "Community Support Systems for Developing and Recruiting Entrepreneurs," South Sioux City Chamber of Commerce/Public Schools Business/Education Annual Joint Conference
- "Hottest Markets in Global Trade: What are the most promising markets in the next five years?" New Opportunities in Exporting, North Platte, NE
- 1994 "Behaviors of Successful Entrepreneurs," Nebraska Home-Based Business Association Annual Meeting, Kearney, NE
- 1994 "Planning a Winning Presentation," National SIFE Teleconference, Bentonville, AR
- 1993 "Entering the Southeast Asian Market," Midwest Export Seminar, Mahoney State Park, NE
- 1992 "Entrepreneurship in the Global Economy," Lincoln Independent Business Association Annual Conference, Lincoln, NE
- 1992-96 "Success What it Takes," Rotary State Youth Leadership Conference
- 1992 "Future Opportunities in Rural Communities," Northeast Nebraska Youth Leadership Conference
- 1991 "Are You an Entrepreneurial Leader?" Future Business Leaders State Conference, Omaha, NE
- 1991 Nebraska Industrial Development Association Annual Meeting
- 1991 "The Agent As Business Owner," Utah Farm Bureau State Agent Annual Meeting, Park City, UT, and Kearney, NE
- 1991 Nebraska's Workforce and Community Development Linkages
- 1990 "Educators Role in Promoting Entrepreneurship and Curbing out Migration," Educational Service Unit Conference, Nebraska City, NE
- 1990 "Entrepreneurial Development," UNL Cooperative Extension Inservice
- 1990 "What Entrepreneurs Do," Association for Systems Management, Omaha Chapter
- 1989-90 Seminar Leader, Franchise Opportunities, over 150 participants
- 1988-90 Seminar Leader, How to Run a Profitable Business, over 2,000 participants
- 1988-90 Seminar Leader, How to Start a Profitable Business, over 2,500 participants
- 1989 "Role Models and Risk Takers: What Leaders Do," Center for Leadership Development

#### PROFESSIONAL ACTIVITY

2017	Presenter, New Deans Learning Community, AACSB
2009	Conference Co-Host, WACSB (Portland, Oregon)
2008	Judge, Entrepreneurship Education Awards, USASBE

2007 Chairman of Task Force for Excellence in Model Programs Award, USASBE

2006 Sr. Vice President Division, USASBE

2005-06 Task Force for Selection of Executive Director, USASBE2005-06 Task Force for Site Selection of National Office, USASBE

2005 Sr. Vice President, Operations, USASBE2005-Present Grants Proposal Review Committee, NCIIA

Vice President, Entrepreneurship Education Division, USASBE
 Proposal Review Committee, National Science Foundation

Vice President Elect, Entrepreneurship Education Division, USASBE
 Program Chair, Entrepreneurship Education Division, USASBE
 Search Committee for Ethics Chair, University of Portland

2001-02	Board of Directors and Chair of Spring Conference Committee, Oregon Entrepreneurs Forum
2001	Program Chair-Elect, Entrepreneurship Education Division, USASBE
2000	Coordinator of the OEF judges panel for annual awards
2000	Steering committee for "Spin-Out Oregon," a program presented to Angel investors about commercialized technology at Oregon Universities
2000	Judge, Entrepreneurship Model MBA Program Award, USASBE, San Antonio, TX
2000	Judge, Entrepreneurship Model Undergraduate Program Award, USASBE, San Antonio, TX
2000	Committee Chair, International Entrepreneurship Division, Teaching International Entrepreneurship
1997	Judge, Entrepreneurship Model Program Award, USASBE, Clearwater, FL
1997	Council for Entrepreneurship Awareness and Education, USASBE
1997	Mission Statement Task Force, Students in Free Enterprise (SIFE)
1996	National Network for Education Renewal
1996	Facilitator, PresNet, a forum of company presidents
1996	Evaluator, Nebraska Edge Program/US West Best Business Plan Contest
1992-93	Business Advisory Committee, Plains Indian Culture Center
1991-94	Executive Board, Lincoln/Khujand Sister Cities Program
1991-92	Judge, 4 <sup>th</sup> Annual International Business Plan Competition
1990-93	Board of Directors, Entrepreneur Development Corporation
1989-93	Board of Directors, Koala Tee Custom Screen Printing, Inc.
1989-92	Board of Directors, Athletics, Inc.
1988-92	Judge, Nebraska DECA State Conference
1988	Babson Fellow, Babson, Entrepreneur Symposium
1988	Faculty Advisor, Association of Collegiate Entrepreneurship
1987-89	American Society of Training & Development
1986-88	Learning Resources Network, Attended National Conference
1976-86	American Rental Association, Attended six National Conferences
1975-77	Adult and Continuing Education Association, Attended three National Conferences

# INTERNATIONAL ACTIVITY

Oct 2001-03	Creation of Entrepreneurship Center, Chernivtsi, Ukraine
Jun 2000	University of Free States, Johannesburg, South Africa, (110 business leaders)
May 2000	UiTM, Kuala Lumpur, Malaysia, (36 faculty from 11 universities)
Jan 2000	Young Entrepreneurs Conference, Seoul, Korea (100 young entrepreneurs)
Oct 1997	Consultant for Soros Foundation on American University of Kyrgyzstan, Bishkek, Kyrgyzstan
Oct 1997	Advanced Training of Business Assistance Center Directors in Albania
Oct 1996	Opened four new Business Assistance Centers in Albania
Jun 1996	Advanced training for 6 professors from Central Asian universities in Teaching Methodologies.
	Also developed training video.
Mar 1996	Training in Almaty, Kazakhstan - teaching methodologies
Nov 1995	Trained 10-university faculty in Almaty, Kazakhstan as SIFE fellows
Jun 1995	Trained 40 faculty in Bishkek, Kyrgyzstan, and 60 faculty in Almaty, Kazakhstan. "Methodologies
	for Teaching Business."
Nov 1994	Training for 12 Kyrgyz entrepreneurs
Oct 1994	Trained eight Albanian and Macedonian professors in entrepreneurship education practices in
	America
Jun 1994	Chair, The 4th Global Conference on Creative Entrepreneurship, Kuala Lumpur, Malaysia over
	400 participants from seven countries
Jan 1994	Keynote Address - "Strategies for a Zero Defects Malaysian College Entrepreneur Organization,"
	Kuala Lumpur, Malaysia

Jun 1993	Chair, The 3rd Global Conference on Creative Entrepreneurship, Beijing, China
May 1993 May 1993	Trained 70 faculty members in Ochrid, Macedonia on Entrepreneurial teaching methods  Advanced training for 200 entrepreneurs and faculty in Tirana, Albania
Jan-May 1993	Trained 12 Tajik managers and faculty in entrepreneurship at UNL
Jan 1993	Organized and led a trade mission to Malaysia for Nebraska manufacturers
May 1992	Led entrepreneurship training for 525 participants in Tirana and Korea, Albania
Jun 1992	Chaired the 2nd Global Conference on Creative Entrepreneurship, Calgary, Alberta, Canada
Jun 1992	Organized two-week study tour to Moscow and St. Petersburg, Russia for UNL students
Jul 1992	Led entrepreneurship training for 25 Russian business leaders at UNL
Sep 1992	Led entrepreneurship training for 500 participants in Volre and Skodra, Albania
Nov 1992	Led entrepreneurship training for 16 Albanians in Lincoln, NE
Dec 1992	Organized International Management training program in Japan and Korea for Nebraska executives
Fall 1992	Directed yearlong high school exchange for 22 students from five republics of the former Soviet Union
Jan 1991	Hosted Mayor of Khujand, Tajikistan and two plant managers at my home and introduced them to Junior Achievement
Spring 1991	Established Vladimir Kabaidze scholarship for students to study international innovation
May 1991	Hosted a Moscow State University student in my home for two weeks
May 1991	Ilia Tchelikidi, graduate of Moscow State University, arrived per my invitation as the first Kabaidze
ay 1331	scholar and was appointed to a graduate assistantship at the Center for Entrepreneurship
Jun 1991	Chaired the First Global Conference on Creative Entrepreneurship in Malacca, Malaysia.
Jul 1991	Hosted 10 Malaysian business leaders in Lincoln
Aug 1991	Traveled to Tajikistan and arranged programs form management/entrepreneurship training
7108 1331	contingent on funding
Nov 1991	Hosted nine Albanians for Thanksgiving and UNL/Oklahoma football game
May 1990	Hosted two business leaders from Madrid, Spain
Jun 1990	Coordinator, University of Nebraska-Lincoln (UNL)/Moscow State University (MSU) Joint Ventures
	Study Program
Jul 1990	Met with Vladimir Kabaidze, Russia's most famous entrepreneur, in Cologne, Germany
1990-Pres.	Board member, Lincoln, NE/Khujand, Tajikistan Sister Cities program
1987	Project Technical Coordinator, "Belize Micro Entrepreneur Development Program." Ten Belize
	entrepreneurs studied at UNL under grant from Partners for International Education and Training,
	\$32,000 grant
May 1989	Hosted Vladimir Stolin, Professor, Moscow State University

# STUDENT ORGANIZATIONS FORMED

**Students in Free Enterprise (SIFE):** The UNL SIFE team raised more than \$200,000 to fund statewide educational programs to promote entrepreneurship. The UNL team won the following awards, 1989-1997:

1994-97	Champion, Regional Exposition
1992	Third-Runner Up, International Exposition
1993	Award Winner, Halt the Deficit/Reduce the Debt, Special Competition Regional Exposition
1993	Kraft General Foods Award Winners, Regional Exposition
1992-93	Finalist Award, Regional Exposition
1992	Kraft General Foods Award Winner, Special Competition
1991	Regional Award Winner, Kraft General Foods Success 2000 Competition
1989-91	Regional Finalist

Collegiate Entrepreneur Organization, Inc. (CEO, Inc.,): Founded in 1994, CEO, Inc., a Nebraska Corporation, is a student-owned corporation which operates businesses on campus. Provides entrepreneurial experience for students with profits reinvested. Advisor from 1994 - 1998.

**Association of Collegiate Entrepreneurs (ACE):** Founded in 1988, ACE supports student entrepreneurs and aspiring entrepreneurs through seminars, internships, business round-tables, and entrepreneurial activities. Advisor from 1988 – 1996.

SERVICE	
2015	Search Committee for the Director of Studies Abroad, University of Portland
2010	Search Committee for the Assistant Vice President of Human Resources, University of Portland
2007	Search Committee for the Dean of the School of Nursing, University of Portland
2007	Search Committee for the Dean of College of Arts & Sciences, University of Portland
2006	Judge, USASBE Model Program Awards
2005	Chair and Judge, USASBE Model Program Awards
2005	Distinguished Chairs Committee, Academy of Management Entrepreneurship Division
2004	Judge, USASBE Model Program Awards
2004	Distinguished Chairs Committee, Academy of Management Entrepreneurship Division
2004	Observer, Leader's Training Course Educator's Visit, Department of the Army, ROTC, Fort Knox, KY, June 25
2003	Judge, USASBE Model Program Awards
2003	Oregon Emerging Business Initiative, Venture Capital Committee
2003	Oregon Entrepreneurs Forum, Board of Directors
2003	Western Business Alliance, Education Committee
2002	Judge, USASBE, International Award for Model MBA Program
2002	Judge, USASBE, International Award for Undergraduate Program
2002	Conference Chair, Oregon Entrepreneurs Forum annual conference, May 14, Oregon
	Independence Colleges Association (OEBI Committee)
2002	Western Youth Entrepreneurial Training Center, Committee for Entrepreneurs of the Future Camp
2001	Judge, USASBE, International Award for Model Undergraduate Program
2001	Judge, USASBE, International Award for Specialty Program
2001	Presenter, "The Borderless Marketplace," Junior Parents & Families Weekend, University of Portland, February 24
2001	Panelist, "Sharing the Teaching Wealth: A Clearinghouse for Best Teaching Practices,"
2001	USASBE/SBIDA Joint National Conference, Orlando, FL, February 7-10
2000	Committee Chair, USASBE "International Teaching" in the International Entrepreneurship Division
2000	Judge, USASBE, International Award for Model MBA Program
2000	Judge, USASBE, International Award for Undergraduate Program
2000	Judge, USASBE, International Award for Innovation in Entrepreneurial Education
1999	Paper Reviewer, USASBE Conference
1999	Manuscript Reviewer, Entrepreneurial Finance, written by Richard L. Smith and Janet Kiholm
1333	Smith
1999	Director of Business Interns, University of Portland
1998	Judge, USASBE, International Award for Model MBA Program
1998	Judge, USASBE, International Award for Undergraduate Program
1998	Judge, Entrepreneurship Model Program Award, USASBE Conference, Clearwater, FL
1997	Mission Statement Task Force, Students in Free Enterprise
1997-2004	Editor, Journal of Entrepreneurship Education
1996-2000	National Academic Council Member, Regional Director, SIFE
1990-2000	National Academic Council Member, Neglonal Director, SIFE

1995	Downtown Lincoln Association, Space and Tenants Committee
1995	Council for Entrepreneurship Awareness and Education Program, USASBE
1995-1998	Leader for PresNet, a group of local company presidents that met monthly
1994	Evaluator for Nebraska Edge Programs/US West Best Business Plan Contest
1990-2006	Member of the Entrepreneurship Division of the Academy of Management

#### **APPENDIX A**

### Portland Advisory Board Members (December 2016)

Chair: DJ Widmer, Senior Director of Business Development, Brandlive

Robin Anderson, Dean, Pamplin School of Business

Patrick Becker, Jr., President, Becker Capital Management

Jim Etzel, President and CEO, Etzel

Michael Halama, Vice President, Supply Chain Management &IT North America, Adidas

Matt Mattecheck, Partner, Delap LLP Daniel O'Leary, CPA, Geffen Mesher

Bernie Pliska, Retired

**Claire Schulte** 

Mark Stimpson, Chief Human Resources Officer, Cambia

Sophia Tzeng, Principal and Founder, Asceta LLC

### **Seattle Advisory Board Members (December 2016)**

Chair: Quinn Finnigan, Recruiter, Matrix Finance & Accounting

Robin Anderson, Dean, Pamplin School of Business

Danie Baker, Tax Senior Associate, PricewaterhouseCoopers

Nick Bennett, Sales Director, TriZetto

Thor Culverhouse, CEO, Skytap

David Danforth, General Manager/Vice President, PACCAR

Greg Gilbert, CEO, Russell Investments

**Lauren Hunter** 

Greg Traxler, Faculty Member, Evans School of Public Affairs, University of Washington

# San Francisco Advisory Board Members (December 2016)

Chair: Brian Dexheimer, Entrepreneur and Investor

Robin Anderson, Dean, Pamplin School of Business

Sammy Bakurjian, Market Development Representative, Docusign

Pinky Chandan, Senior Product Marketing Manager, Oracle

Ben Goodyear, Senior Director of North America Initiatives, Visa

Craig Horton, Manufacturing Operations, Apple

Phil Johnston, Director, GoPro

Morris Jones, Partner, PricewaterhouseCoopers LLP

Tim Leehane, Principal Product Manager, Amazon Lab 126

Brett Miller, Senior Associate, Goldman, Sachs & Co.

Mai Tran Green, Senior Director of Customer Engagement & Marketing, Salesforce

# **APPENDIX B**

# **SUMMARY OF FUNDS RAISED**

Author and project director for the following grants and solicitor of the following corporate sponsorships and personal donations:

2016-17	\$15,000	Accounting support
2016-17	\$20,000	Financial Literacy
2016	\$75,000	Becic Distinguished Professor for Accounting
2015-16	\$63,000	Entrepreneurship Scholars
2015-16	\$63,000	Cebula Business Leadership Initiative
2013 10		Franz Center for Leadership, Entrepreneurship & Innovation
		Distinguished Professorships
2010-Pres		\$100K Challenge
2010 Pres		Discretionary Fund (\$100,000 annually)
2009-Pres		Bloomberg Trading Room
	\$500,000+	Corporate Partners and Professional Development
2008	\$60,000	Significant 75, Seventy-fifth anniversary of the School of Business
2006	\$300,000	Meyer Memorial Grant Trust: Fund Certificate in Entrepreneurship and partnership with
2000	7500,000	OHSU
2005	\$23,500	Entrepreneurs and Global Leaders in Environmental Sustainability, NCIIA
2005-08	\$149,400	Developing Entrepreneurship Educators Across Campus, The Coleman Foundation
2004-08	\$40,000	Innovation in Biomedical Engineering, NCIIA grant
2003-05	\$100,000	Inaugural USASBE Grant for Programs of National Significance, to establish the E-Scholars
		Program at three universities
2002	\$25,000	Provide mini-grants to entrepreneurship programs outside the School of Business, Coleman
		Foundation Grant
2001-03	\$120,000	Entrepreneurship Center at Chernivtsi State University, Ukraine, US Department of State
2000	\$1million	Robert W. Franz Endowment for the University of Portland Center for Entrepreneurship
2000	\$40,000	Seminars for Catholic Church Leaders, Our Sunday Visitor
2000	\$25,000	Innovation and Invention in Entrepreneurship, Engineering, and Environmental Science
		(I <sup>2</sup> E <sup>3</sup> ), Coleman Foundation
2000	\$22,000	Innovation and Invention in Entrepreneurship, Engineering, and Environnemental Science
		(I <sup>2</sup> E <sup>3</sup> ), NCIAA
1999	\$25,000	Entrepreneurship Curriculum Development, Coleman Foundation
1998-Pres	\$800,000+	Entrepreneur Scholars Sponsorships
1998	\$20,000	College Entrepreneurs of the Heartland, Coleman Foundation
1997	\$65,000	University Affiliations in Kyrgyzstan and Tajikistan, USIA
1996-98	\$111,320	International Trade of Small and Medium Sized Enterprises in APEC Region, United States
		Information Agency (USIA)
1996-97	\$25,000	Entrepreneurship Awareness and Education, Coleman Foundation
1995-96	\$65,852	Central Asia Teacher Training, Eurasia Foundation
1994	\$66,914	Kyrgyz Entrepreneur Training Program, Center for International Private Entrepreneurship
1994-95	\$121,020	College Student Exchange with Central Asia, USIA
1993-95	\$226,500	University Partnership with Khujand State University and Kyrgyz State University, USIA
1993-94	\$53,000	Central Asia Student Exchange, USIA
1992	\$200,000	Establish Center for Entrepreneurial Management, Khujand State University, Tajikistan, USIA
1991-98	\$30,000	Students in Free Enterprise Grants, Alden Abram
1990-98	\$60,000	Annual Conference on Productivity and Entrepreneurship, Cormack Enterprises, Peed

		Corporation			
1990-91	\$19,000	Star Entrepreneur Program, Nebraska Bankers Association			
1990-92	\$15,000	Entrepreneur Assessment, Selection Research, Inc.			
1989-93	\$132,000	Young Entrepreneur Seminars, corporate donations			
1989-90	\$17,000	Star Entrepreneur Expert System, Cooper Foundation			
1989-98	\$80,000	Donald Duncan Business Plan Competition: Duncan Aviation, Gallup, Jon's Notes, and others			
1989	\$32,000	Entrepreneur Training for Belize Micro-Entrepreneurs, Partners for International Education and			
		Training, USIA			
OTHER FUNDING					
2007-08	\$2,500/yr	Invention 2 Venture Portland workshop, NCIIA			
2007	\$6,000	Entrepreneur and Global Leaders in Environmental Sustainability, NCIIA			
2004	\$5,000	Northwest Collegiate Entrepreneurs Conference, CEO, Inc.			
2004	640.000				

2007 00	φ <b>=</b> ,500, γ.	invention 2 venture i ordana workshop) ivoniv
2007	\$6,000	Entrepreneur and Global Leaders in Environmental Sustainability, NCIIA
2004	\$5,000	Northwest Collegiate Entrepreneurs Conference, CEO, Inc.
2004	\$10,000	Invention 2 Venture Conference for the Northwest United States, NCIIA
2004	\$2,500	National Consortium of Entrepreneurship Centers, hosted by the University of Portland, NCIIA
2002	\$6,500	College Entrepreneurs of the Northwest Events, Coleman Foundation
1994-95	\$28,850	Computer Equipment for Kyrgyz State University and Khujand State University (Tajikistan),
		Eurasia Foundation
1994-95	\$8,773	Association of International Educators, NAFSA
1993-95	\$24,000	Edmund Muskie Scholarship, ACTR
1993	\$8,000	Textbook Project to benefit Albania, USIA
1993	\$8,000	Textbook Project to benefit Tajikistan, USIA
1993	\$3,500	Textbook Project to benefit Albania, USIA
1992-93	\$12,000	Ben Franklin Scholarship, ACTR
1992	\$1,000	Business Development in the Soviet Union, Nebraska Humanities Council
1991	\$1,000	Past, Present, and Future in the Soviet Union, Nebraska Humanities
1990-98	\$8,000	Vladimir Kabaidze Scholarship
1990-98	\$16,000	Lester Oldfield Entrepreneurship Scholarship
1990-98	\$8,000	Gerald Souham Scholarship